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## TWO DEGREES, ONE PATH

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### **TRANSFER PATHWAY GUIDE 2023-2024**

Associate of Arts in Pre-Business To  
Bachelor of Science in Business Administration - Marketing

#### ***Overview***

Completion of the following curriculum will satisfy the requirements for the Associate of Arts (AA) in Pre-Business degree at Cincinnati State (CState) and leads to the Bachelor of Science in Business Administration (BSBA) - Marketing degree at Northern Kentucky University (NKU).

#### ***Applying to the CState2NKU Program***

Students can apply to participate in the pathway program by completing the online application on the NKU transfer webpage. Students must be enrolled in at least six credit hours at Cincinnati State, enrolled in an associate degree program, plan to transfer to NKU, and maintain a minimum 2.0 cumulative GPA at Cincinnati State.

#### ***Degree Requirements for Cincinnati State***

1) Completion of minimum 62 credit hours, 36 of which from approved Ohio Transfer 36 courses, 2) minimum cumulative GPA 2.0, 3) completion of an FYE course as part of the first 12 credit hours taken at Cincinnati State, and 4) completion of Cooperative Education.

#### ***Admission Requirements to NKU***

Students completing an associate degree with a cumulative GPA of 2.0 or higher will be accepted into NKU. The BSBA is a selective admission program. All BSBA students, including transfer students, enter as pre-majors prior to earning full admission to the major.

BSBA pre-majors must complete each of the six designated selective admission courses (ACC 200, ACC 201, BUS 230, ECO 100, ECO 101, and MKT 205, or approved CState course equivalents) in the BSBA Business Core with a grade of C- or better and earn an overall NKU GPA of 2.50 or better or a minimum GPA of 2.50 in the six selective admissions courses to be admitted into any BSBA major. All transfer students must complete a minimum of 12 credit hours at NKU (in any combination of courses) in order

to establish an NKU GPA before applying for admission to the BSBA major. Students must meet pre-requisites for each course.

This major can be completed face-to-face or online. If completed fully online, courses are offered in seven-week formats. Tuition for online accelerated programs differs from face-to-face tuition. Scholarship pricing is available to Cincinnati State students who choose to enroll in the fully online program. Visit our website for more information about the [Business Administration – Marketing Accelerated Online program](#).

### ***Degree Requirements for NKU***

To earn a bachelor's degree at NKU, students must complete a minimum of 120 credit hours with at least 45 credit hours numbered 300 and above. In addition, at least 25% of the credit hours required for the degree and the last 30 credit hours must be completed at NKU. Students must have an overall GPA of 2.0 and meet all prerequisites for courses and requirements for the major. All students successfully completing the BSBA major in Marketing automatically earn an interdisciplinary Minor in Business as part of their required course of study for the degree.

### ***Advising Note***

Students in the CState2NKU program should work closely with their advisors when choosing courses. This document serves as a guide but does not replace academic advising. When choosing Cincinnati State courses, student may also consult the Associate of Arts advising brochure or the catalog for A and B list courses in Arts and Humanities or Social and Behavioral Sciences.

## CINCINNATI STATE AA IN PRE-BUSINESS TO NKU BSBA

### Cincinnati State – Associate of Arts in Pre-Business

#### Category 1: Ohio Transfer 36 Requirements

CState Course	Course or Category	Credits	NKU Course	Completed
ENG 101	English Composition 1	3	ENG 101	
ENG 102 or ENG 103	English Composition 2: Contemporary Issues or English Composition 2: Writing about Literature	3	ENG 102	
COMM 110	Public Speaking	3	CMST 101	
MAT 151	College Algebra	4	(MAT 102 or MAT 103) + MAT 100T	
PSY 110	Introduction to Psychology (Directed Elective)	3	PSY 100	
SOC 105	Introduction to Sociology (Directed Elective)	3	SOC 100	
TBS XXX	Arts/Humanities Elective 1	3	TBD XXX	
TBS XXX	Arts/Humanities Elective 2	3	TBD XXX	
TBS XXX	Natural/Physical Science Elective 1	4-5	TBD XXX	
TBS XXX	Natural/Physical Science Elective 2	3-5	TBD XXX	
MAT 131	Statistics 1 (Ohio Transfer 36 Elective 1)	3	MAT 131 + MAT 132 = STA 113 + STA 205	
MAT 132	Statistics 2 (Ohio Transfer 36 Elective 2)	3	MAT 131 + MAT 132 = STA 113 + STA 205	
	<b>Subtotal General Education Core</b>	<b>38-41</b>		

A grade of A or B in MATH 151 equates to MAT 103 + MAT 100T. A grade of C or D in MATH 151 equates to MAT 102 + MAT 100T.

TBS XXX means to be selected by Cincinnati student.

TBD XXX means to be determined by NKU based on course selected at Cincinnati State.

#### Category 2: NKU Degree Requirements for the AA in Pre-Business and NKU Recommendations

CState Course	Course or Category	Credits	NKU Course	Completed
FYE 1XX	First Year Experience Elective	1	UNV 100T	
BUS 190	Professional Practices	1	BUS 100T	
ACC 101	Financial Accounting	3	ACC 200	
ACC 102	Managerial Accounting	3	ACC 201	
LAW 101	Business Law	3	BUS 230	
MKT 101	Principles of Marketing	3	MKT 205	

CState Course	Course or Category	Credits	NKU Course	Completed
ECO 105	Principles of Microeconomics	3	ECO 101	
ECO 110	Principles of Macroeconomics	3	ECO 100	
IM 111 or IM 200	Computer Applications I or Information Systems for Managers (Computer Elective)	3	BIS 101	
PBA 291	Full-Time Cooperative Education 1: Pre- Business Administration	2	CEP 300	
	<b>Total Associate Degree Credit Hours</b>	<b>63-66</b>		

A grade of C- or better is required in ACC 101, ACC 102, LAW 101, MKT 101, ECO 105, and ECO 110.

### Northern Kentucky University - Marketing, BSBA

#### Category 3: NKU Business Core Requirements for the BSBA

NKU Course	Course	Credits	CState Course	Taken at CState
ACC 200	Introductory Financial Accounting	3	ACC 101	x
ACC 200L	Financial Accounting Lab	1		x
ACC 201	Introductory Managerial Accounting	3	ACC 102	x
BIS 300	Management Information Systems	3		
BIS 380	Quantitative Analysis for Business	3		
BUS 201	Haile Professionals	1		
BUS 230	Legal Environment	3	LAW 101	x
BUS 330	Ethics: Managerial Decision Making	3		
ECO 100	Principles of Macroeconomics	3	ECO 110	x
ECO 101	Principles of Microeconomics	3	ECO 105	x
ECO 305	Foundations of International Business	3		
FIN 305	Principles of Finance	3		
MAT 114	Finite Mathematics	3		
MGT 300	Behavior in Organizations: Understanding Organizational Life	3		
MGT 305	Operations Management in Business	3		
MGT 490	Business Policy	3		
MKT 205	Principles of Marketing	3	MKT 101	x
STA 205	Statistical Methods	3	MAT 131 + MAT 132	x
	<b>Subtotal Business Core Credit Hours Taken at NKU</b>	<b>28</b>		
	<b>Subtotal Business Core Credit Hours Taken at CState</b>	<b>22</b>		
	<b>Total Credit Hours Required for the Business Core</b>	<b>50</b>		

Transfer students with an AA who earned a C- or better in ACC 101 at CState are not required to complete ACC 200L at NKU.

MAT 114 requires a math ACT score of 22 or a grade of C- or better in MAT 151 at Cincinnati State or MAT 102 at NKU.

**Category 4: NKU Major Requirements for the BSBA - Marketing**

<b>NKU Course</b>	<b>Course</b>	<b>Credits</b>	<b>CState Course</b>	<b>Taken at CState</b>
MKT 300	Marketing Tools	3		
MKT 308	Integrated Marketing Communications	3		
MKT 310	Selling Skills	3		
MKT 320	Applied Consumer Behavior	3		
MKT 388	Consumer Insights	3		
MKT 480	Strategic Marketing	3		
Select 2: MKT 333 MKT 365 MKT 370 MKT 394 MKT 396 MKT 488 MKT 499 SPB 335	Select two Marketing Electives: Global and Cultural Issues in Marketing Professional Selling Social and Digital Marketing Topics: Marketing Issues Internship: Marketing (0-3 credits) Advanced Marketing Research Independent Study: Marketing (1-3 credits) Event Planning and Management	6		
	<b>Subtotal Major Credit Hours at NKU</b>	<b>24</b>		

**Category 5: Additional Requirements at NKU**

<b>NKU Course</b>	<b>Course</b>	<b>Credits</b>	<b>CState Course</b>	<b>Taken at CState</b>
	<b>Subtotal Elective (300/400 level) Hours</b>	<b>2-5</b>		
	<b>Total Baccalaureate Degree Credit Hours</b>	<b>120</b>		

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